

# Cedar Bay



*“Free your organisation  
with flexible integrated  
mobile data capture.”*



Supporting IFS Applications™ 7, 7.5, 8 and 9

## Data Capture - It's What We Do





## KIMAL PLC GO LIVE WITH CEDAR BAY ON IFS APPLICATIONS™ 9

**H**umble beginnings lie at the very start of the Kimal story: in a truly remarkable fifty years, the company has grown into one of the most highly-respected suppliers of medical packs and devices in the world. Kimal took the decision to become part of IFS's Early Adoption Programme, which would upgrade their Applications™ 7.5 to the new IFS Applications™ 9 and work in conjunction with Cedar Bay's barcoding solution

Kimal's IT manager, Tony Guest, admits that on their part Kimal adopted a somewhat cautious approach. "We only wanted initially to bring across certain processes, including the Home Patient Management project. But the Cedar Bay consultant, Matt Brown and their team were fully supportive and mapped these processes out, ensuring that the IFS test-system was suitable for us. They undertook the necessary testing in the correct environment and that gave us the confidence to know that their system would integrate fully with IFS Applications™ 9."



### THE RESULTS

The system is operating perfectly and additional modules can now be added from the Cedar Bay solution. Tony Guest is happy with the way the implementation has been achieved. "We wanted to find a standard system with a good track record and a good integration with IFS, which we've done. It has good flexibility and allows for fine-tuning so we can make adjustments wherever and whenever necessary." The Droitwich warehousing is now operating the Cedar Bay system in all received goods areas (racking, labeled products, etc) and will be incorporated into picking areas in the near future. Tony has seen the immediate benefits of this. "Learning to operate the new, upgraded IFS Applications™ 9 and the new Cedar Bay system might have caused problems, but users are now fully comfortable with both. We have mobile devices on forklifts, so operators can work directly from the forklift – we are using Rapid Eye tablets, portable printers, wi-fi printers and tethered scanners, running both the Cedar Bay and IFS systems on them. It is a dramatic improvement."

This improvement, of course, extends to other areas of the business. Finance Director, Tony Wilson has always recognised the accurate traceability barcoding brings, especially in an industry as regulatory-bound as healthcare and, in turn, the financial benefits and savings made. "An important part of growing economically is to maximise the use of technology. We are in a sector of healthcare where pricing is very sensitive. There is little innovation in the actual products we are making but there is a huge service value in what we provide and that must be provided economically."





## Heaven Hill Implementation in Kentucky to streamline logistics

Heaven Hill Brand's (HHB) major production facility is in Bardstown, KY, where around 450 staff are employed in various operational roles: Production, Warehousing, Packaging, Engineering, Procurement, Product Development, Quality Control and Assurance, Technical Support, Supply Chain, Finance and Administration.

Bobby Lee and Alan Hoskins of HHB were given an assignment to find a barcode solution that was tightly integrated with IFS, affordable, easy to use, flexible and configurable by in-house staff. They considered three vendors carefully, then chose Cedar Bay RF Solution in 2013 to enhance HHB operations, improve timeliness of inventory receipts and improve shipment accuracy.

Heaven Hill began with receiving pallets into the empty glass location from trailers. This use of the Cedar Bay transactions in the receiving area has provided real time accurate inventory levels and eliminates negative glass stock. As an auxiliary benefit the implementation led to process improvements in the way HHB manages empty glass. The flexibility and ease of configuration of Cedar Bay transactions allowed HHB to set this transaction specifically for this activity so the workers can affect inventory stock levels with minimal actions. This activity was well received by the fork lift operators.



BOURBON HERITAGE CENTER



HHB has designed a new operation using Cedar Bay integrated with palletizers for finished goods. The palletizer will record pallets of cases as produced so that IFS will be updated automatically. This transaction will receive production against the Shop Order to a temporary location. As a result, inventory stock levels will be accurate in real time.

Heaven Hill will then change its customer order fulfilment operations to take advantage of Cedar Bay. Forklift drivers will begin picking loads using a barcoded Pick List and handheld scanners. This is expected to greatly increase accuracy of orders.

Kevin Andrew, Master Data Inventory Manager at HHB stated "The Cedar Bay team brought excellent IFS and process knowledge to the project. Combined with their flexible software, the project has delivered great successes in number of keys areas of the business. We are looking forward to the next steps in the project"



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