

The Cloud ERP

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# Accounts Receivable

Accounts Receivable helps improve collections by automating processes, tracking receivables, managing customer refunds, and controlling credit risks. It is fully integrated with all Acumatica modules.

- Streamline invoicing and collections with automated dunning letters
- Manage credit terms, prices, and discount strategies for improved profits
- Simplify commission calculations

## Key business benefits

- Use reports and dashboards to spot potential problems.
- Track expiring credit cards, overlimit, and aging accounts.
- Use sales contracts to bill recurring, one-time setup, and overage.
- Access bills and reports through custom approval workflows.
- Consolidate financial data from multiple locations.

## **Related resources**

- Modernize Your Financial Close
   LEARN MORE
- Acumatica for Proactive Accountants > LEARN MORE
- Schedule a Personalized Demo
   > LEARN MORE

# Manage Customer Accounts, Reduce Credit Risks, and Improve Cash Flow

Generate invoices, send statements, collect and apply payments, verify balances, track commissions, manage customer refunds, and deliver customer reports. Get comprehensive reporting anywhere, any time, on any device.

#### **KEY FEATURES OF ACCOUNTS RECEIVABLE**

- Flexible invoice and statement delivery. Gain greater control over how you create and deliver customer invoices and statements. Format statements for printing, HTML, or PDF delivery. Keep full records for reference and auditing.
- **Recurring billing.** Create contract templates to apply and manage fees, overage charges, and minimum charges. Specify start and end dates, renewal terms, billing schedule, and line items. Include billable hours and support hours in bills.
- Credit card processing. Accept PCI-compliant credit card payments and manual charges, transaction voids, and refunds. View transactions and issue warnings for expiring cards. Connect to bank processing centers. Expand credit card processing options by integrating with Fortis Credit Card Processing Center. Improve profitability transmitting level 3 data on commercial credit card payments resulting in lower interchange rates.
- **Deferred revenue recognition.** Use deferred revenue codes for individual line items at invoicing to support revenue recognition requirements. Acumatica will recognize the current part of deferred revenue and generate the right transactions.
- **Parent-child credit policy.** Configure parent-child relationships between accounts for branches/franchises. Manage credit control on the parent account level.

"We have a nice-looking dashboard that shows what's past due now and who's out 60 or 90 days; it's color-coded, and we can drill down and see notes about the account. We can also see the top 10 overdue accounts and past due by salesperson, which has helped us collect more efficiently."

-Derrick Elledge, VP of Operations and Co-Owner, Power Storage Solutions

## **Recurring Billing**

Create contract templates to apply and manage recurring monthly fees, setup fees, renewal fees, consumption-based fees, overage charges, and minimum charge amounts. Specify start and end dates, renewal terms, a billing schedule, and line items. Link contracts to case management and employee time sheets to include billable hours and customer support hours in bills.

### **Multiple AR Accounts in GL**

Map customers to various AR accounts in GL. Override default AR account at document entry. Track account assignments and apply offsets and amounts when the payment is applied.

## **Multiple Currency Support**

Support multiple base currencies. Issue invoices and collect payments in any currency. Maintain balances in the foreign currency as well as base currencies. Automatic currency translations provide real-time adjustments based on the current rate, complete currency triangulation on payment, compute realized gain or loss, and compute unrealized gain or loss for open items. Consolidate reporting across companies with different base currencies.

## **Automated Tax Reporting**

Manage tax exemption certificates. Calculate sales and valueadded tax (VAT) taxes on standard and prepayment invoices and prepare tax filing reports automatically. Support multiple tax items per line, deduct tax amount from price, and tax on tax calculations.

### **Customer Balances and Credit Limit Verification**

Enforce credit limits at order entry, and invoicing. Block invoice processing or issue warnings. Create dunning messages for past-due accounts and include related documents and fees, and customize messages, attachments, and fees. Temporarily increase credit limits.

#### Payment Reversal, Automatic Payment Application

Apply payments automatically to the oldest outstanding documents. Easily void incorrect payment applications—all affected balances will be reversed automatically.

## **AR Aging by Project Report**

Display an AR Aging by Project Report by project rather than by customer to reduce days sales outstanding (DSOs) and improve payment efficiency.

#### **Anomaly Detection in Inquiries**

Enhance compliance and data accuracy with improved machine learning anomaly detection to identify data irregularities and promote effective business decisions. Quickly isolate records that deviate from normal data patterns in sales order margins.

## **Sales Commission Calculation**

Calculate commissions automatically on a monthly, quarterly, or annual basis. Split commissions, link them to line items, and pay when the invoice is issued or paid.

### **Overdue Charges Calculation**

Calculate and apply overdue charges automatically. Compute them as a percentage or minimum charge amount.

#### **Small Balances Write-Off**

Write off small document balances. You can control write-offs using a maximum write-off limit and eligible customers list.

## **Cash Basis Accounting**

Record revenue and expenses when actual payments are received or disbursed rather than when the transactions occur.

#### Audit Trails

Get audit trails of transactions. Correct errors by reversing fully documented entries. Track user IDs for transactions and modifications. Attach notes and documents to transactions.

#### **Customer Account Security and Date Integrity**

Specify individuals and roles to view and modify customer information and balances. Validate dates on forms and projects. Reject dates that conflict with the master calendar.

### Manage Customer Refund Balances

Apply partial or full refunds to payments, pre-payments, and credit memos. Track and report balances by customer.

#### Support for the Authorize.Net API

Supports PCI DSS-compliant integration with Authorize.Net. Sensitive credit card information is never stored in the Acumatica ERP database. Instead, the system sends customer credit card details to the processing center through an encrypted channel.

## **Process POS Payments**

Activate or deactivate POS terminals, accept payments from POS terminals, track the status of transactions and update POS payments in the system, resend a transaction to the POS terminal, Authorize and void a POS transaction, and Issue full or partial refunds as needed.

## **Transmit Level 3 Data on Commercial Card Payments**

Improve profitability by lowering interchange rates by transmitting level 3 data. When a transaction is captured, the payment gateway verifies the payment card used and sends the default line-level data to the card network. The merchant follows this up by sending the correct data from the documents where the payments are applied.

## ABOUT ACUMATICA

Acumatica Cloud ERP is a comprehensive business management solution that was born in the cloud and built for more connected, collaborative ways of working. Designed explicitly to enable small and mid-market companies to thrive in today's digital economy, Acumatica's flexible solution, customerfriendly business practices, and industry-specific functionality help growing businesses adapt to fast-moving markets and take control of their future.

For more information on Acumatica, visit www.acumatica.com or follow us on LinkedIn.

For more information, please contact: Roger Teagle Managing Partner & Founder Cedar Bay Email: <u>rteagle@cedar-bay.com</u> The Old Grange, Bishops Cleeve, Cheltenham, GL52 8YQ View Website